# MILLAVE COLLECTION

Retail, Dining, and Entertainment Opportunities in the Heart of Downtown Tempe

NWC & SEC 5<sup>th</sup> St & Mill Ave Tempe, Arizona







## MILL AVE COLLECTION

### PROPERTY HIGHLIGHTS

Located at 420 & 501 S Mill Avenue in the heart of Downtown Tempe, this high-profile mixed-use property sits at the intersection of energy, culture, and commerce—steps from Arizona State University and the Tempe Streetcar line.

Under the ownership of Capstone Advisors, Mill Ave Collection stands in a prime position with a curated tenant mix that defines the area's experience. Already attracting top-tier food & beverage operators, wellness brands, and experiential retail, the Mill Ave Collection delivers a modern, activated destination at one of the city's most iconic corners.



Prime Mill Ave Corner Exposure



**Built-In Customer Base at the Doorstep** 



**Configurable, High-Impact Retail Spaces** 



Positioned for Next-Gen Retail





### MILL AVE COLLECTION | NOTABLE TENANTS AND DRIVERS







#### **EMPLOYERS**



Deloitte.

**&** StateFarm<sup>™</sup>

amazon

APP

wework

6

7

#### **HOSPITALITY**



WESTIN® HOTELS & RESORTS





HOTELS MARRIOTT

SONESTA HOTELS AND RESORTS

Old Main

8

10

11

12

13

14

#### **RESTAURANTS**



LOCALLY SOLE



atterego

18

rego Chop



20

Neon Spur

**RETAIL** 



EXCHANGE New & Recycled Fashion

23







26

SUN DEVIL MARKETPLACE PAN SHOPL CLOTHING L TECHNOLOGY

URBAN UTFITTERS

27

28

#### **ENTERTAINMENT**



29













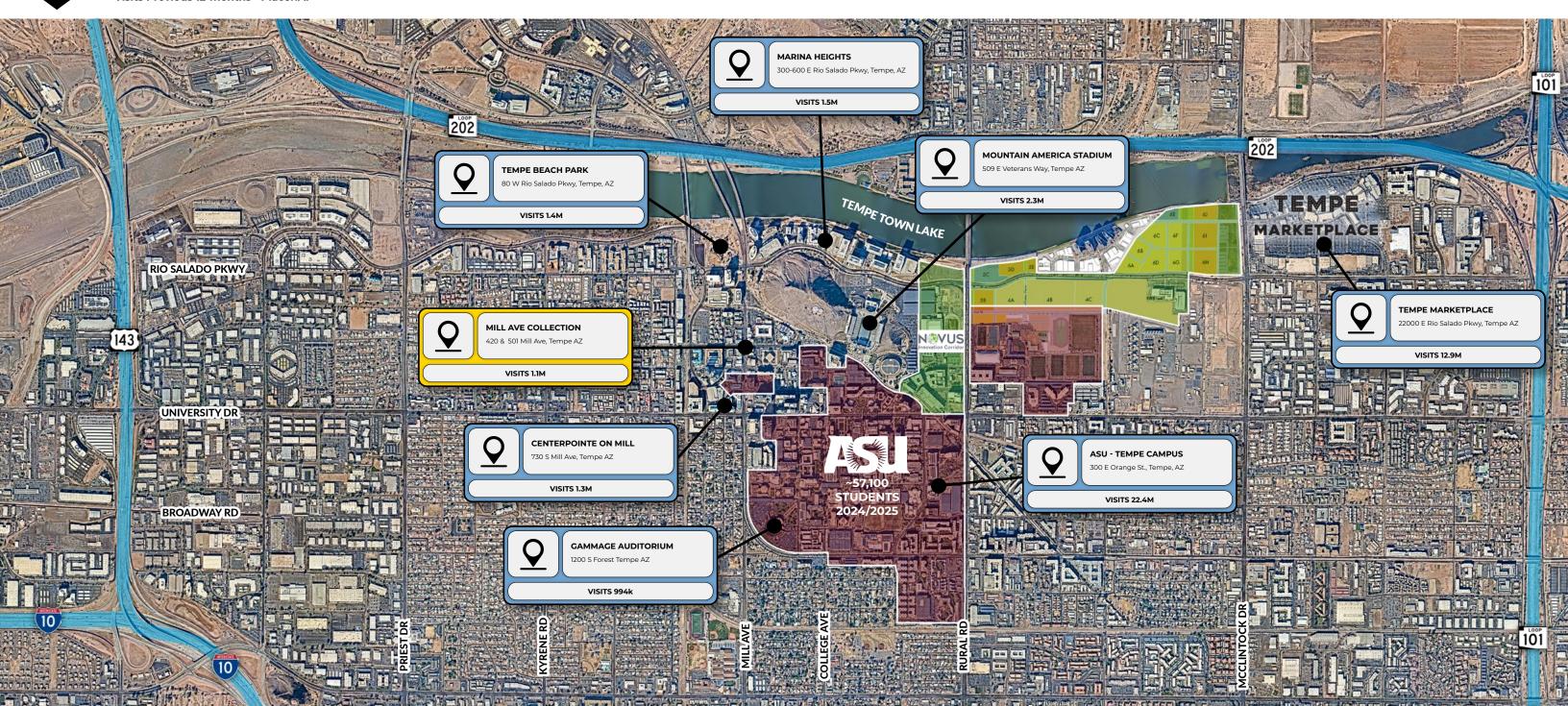
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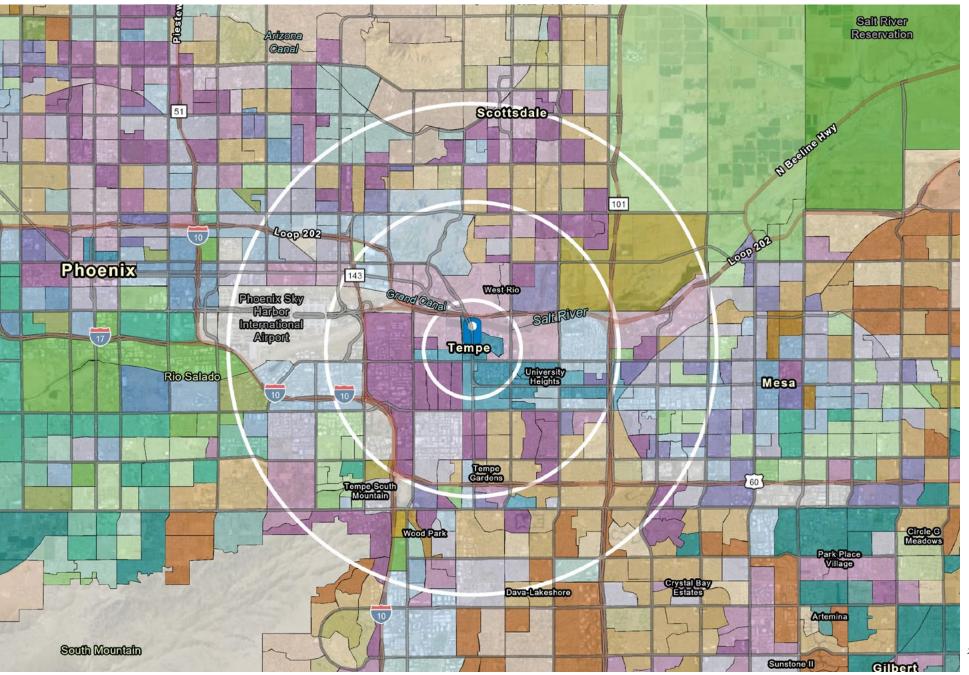
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### MILL AVE COLLECTION | REGIONAL DESTINATIONS

Visits Previous 12-months - Placer.Al



### MILL AVE COLLECTION | AUDIENCE PROFILE



#### **LEGEND**



MILL AVENUE COLLECTION 420 S Mill Ave & 510 S Mill Ave, Tempe AZ



1, 3, 5 Mile Radius

## Top 8 Tapestry LifeModes (1,3,5 Mile Radii) Ranking by Strength of Segment



(D) Tech Trailblazers

Young, educated professionals thriving in innovation-driven lifestyles.



(B) Books & Boots

College-focused communities balancing studies with campus life.



(A) Urban Threads

Trendy city dwellers embracing diverse, fast-paced living.



(C) Metro Vibes

Young singles enjoying vibrant downtown energy and nightlife.



(K) Suburban Shine

Upscale families living in comfortable, growing suburbs.



(J) Mature Reflections

Older, settled households focused on stability and leisure.



(E) Community Connections

Tight-knit neighborhoods with strong local roots and values.



(F) Family Prosperity

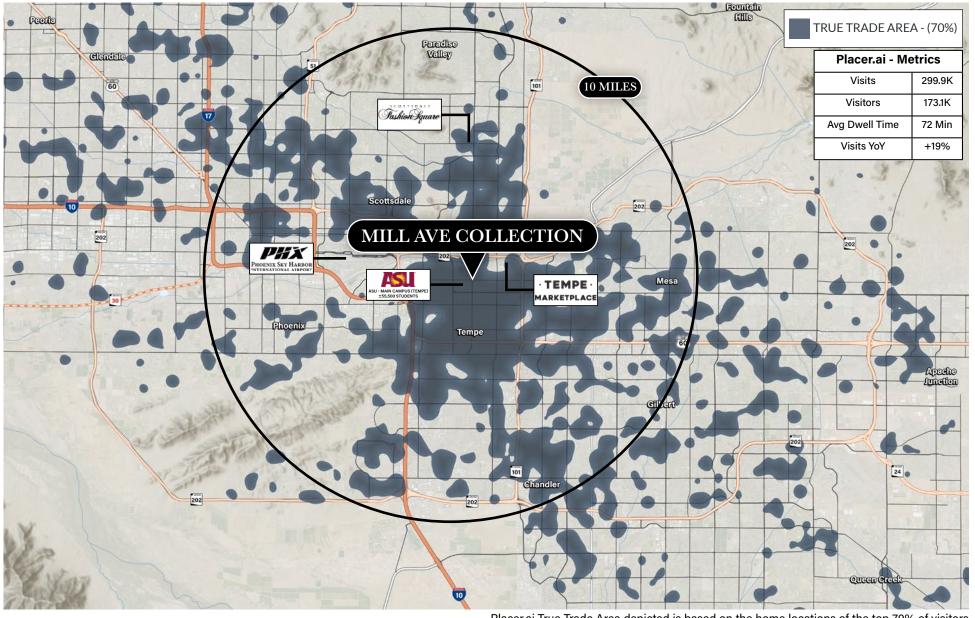
Growing families seeking opportunity, schools, and stability.

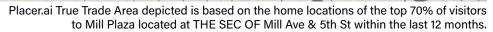






## MILL AVE COLLECTION | CUSTOMER LOCATION "HEAT" MAP











### MILL AVE COLLECTION | DEMOGRAPHICS

# Total Population

2025

2030

2025

1-Mile

21,838

25,191

1-Mile

51,591

41,232

10,359



5-Mile

343,163

361,665

5-Mile

468,622

322,143

146,479

3-Mile

125,806

139,666

3-Mile

185,153

133,064

52,089

Househol	d
Income	



2025	1-Mile	3-Mile	5-Mile
Median	\$66,895	\$71,581	\$75,550
Average	\$90,367	\$92,394	\$103,459



# **Total Daytime Population**



2025	Education
Attai	nment



Population	1-Mile	3-Mile	5-Mile
Associate's	6.7%	8.4%	8.2%
Bachelor's	34.0%	30.1%	28.0%
Grad/ Professional	22.5%	18.2%	15.7%

Total Housing Units





2025	1-Mile	3-Mile	5-Mile
Total Housing	9,663	62,512	163,421
Owner Occupied	16.3%	26.4%	39.4%
Renter Occupied	83.7%	73.6%	60.6%

## Total Businesses

**Total Population** 

Workers

Residents



	1-Mile	3-Mile	5-Mile
2025 Businesses	1,150	6,816	16,386

# Median Age

2025	1-Mile	3-Mile	5-Mile
Median Age	23.7	28.1	32.0

### Per Capita Income



2025	1-Mile	3-Mile	5-Mile
Per Capita Income	\$35,066	\$40,982	\$45,052



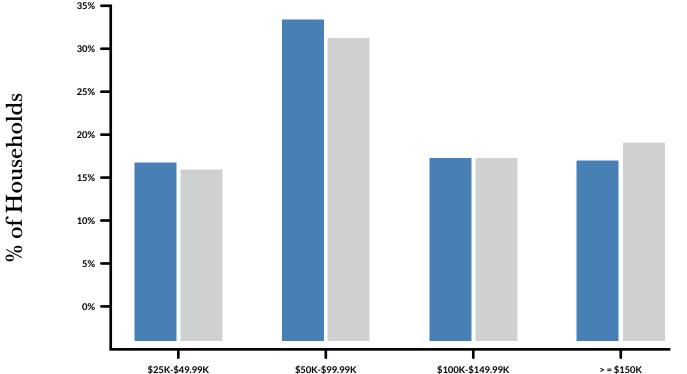


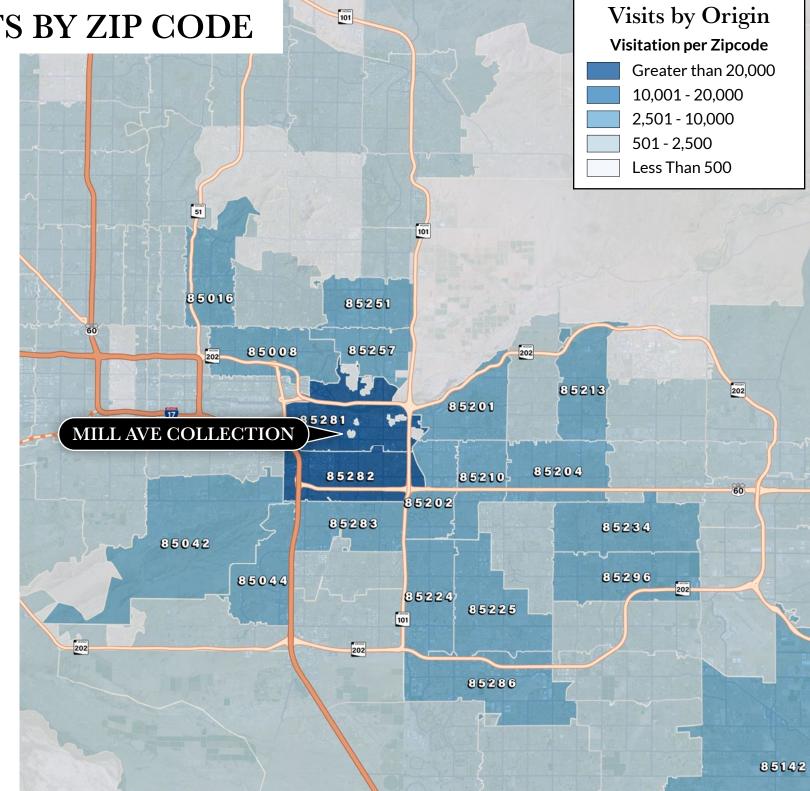


### MILL AVE COLLECTION | ANNUAL VISITS BY ZIP CODE



# Household Income 35% • 30% • 25% 20% • 15% • 10% • 5% • 0% •





# MILL AVE COLLECTION | FOOT TRAFFIC

\*Visits from Sept 1st, 2024 - Aug 31st, 2025



## MILL AVE COLLECTION | FOOT TRAFFIC

#### **METRICS**

Visits from September 1st, 2024 to August 31st, 2025

Visits:	~2.7M	Visits YoY:	+4.0%
Size - Sq Ft:	37.9K	Visits Yo2Y:	+11.1%
Visitors:	949.5K	Visits Yo3Y:	+24.3%
Visit Frequency:	2.86	Visits Yo4Y:	+35.0%
Avg. Dwell Time:	~72 Min	Visits Yo5Y:	+50.0%









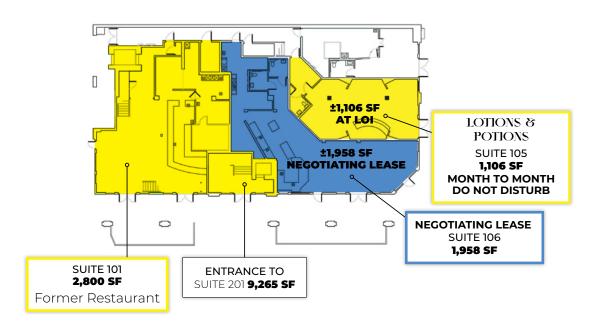


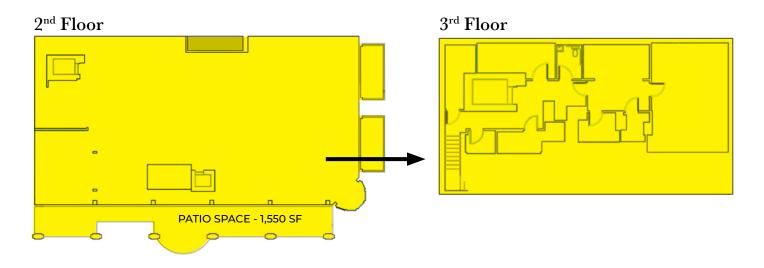
### MILL AVE COLLECTION | AVAILABLE SITE PLANS

AVAILABLE LOI NEGOTIATING LEASE CURRENT

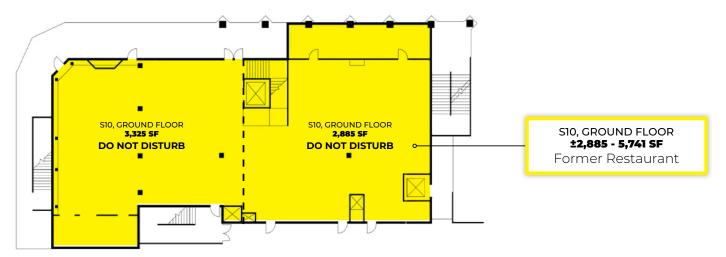
420 SOUTH MILL - FIRST FLOOR FLOOR PLAN

420 SOUTH MILL - SECOND & THIRD FLOOR FLOOR PLAN





#### 501 SOUTH MILL - FIRST FLOOR FLOOR PLAN









### MILL AVE COLLECTION | TEMPE TRANSFORMATION UNDERWAY

#### **Downtown Mill Ave Refresh**

2024-2026: First major streetscape upgrade in 40+ years—improved sidewalks, shade trees, ADA accessibility, and modernized appeal.

#### **Tempe Streetcar Connectivity**

Free-to-ride line now steps from the property, linking Downtown to ASU, Rio Salado, and beyond.

#### **\$134M in Street Infrastructure Upgrades**

Voter-approved improvements to roads, signals, pedestrian access, and multimodal systems citywide.

#### ±5,000 Residential Units Underway

5,000+ units, new hotels, modern transit, and entertainment venues delivering through 2030.

#### **Novus Innovation Corridor**

\$2B mixed-use plan < 1 mile east includes Class A office (777 Tower), hospitality (Hyatt House), and new infrastructure (EV-ready Novus Garage).

#### **South Pier at Tempe Town Lake**

Lake: \$1.8B master-planned development delivering 2,300+ units, 520 hotel keys, and 600K SF of retail/office—Shorehaven phase underway for 2026 delivery.





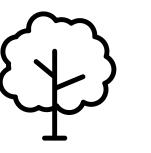


### MILL AVE COLLECTION | STREETSCAPE REFRESH

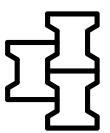
DESIGNED TO CREATE A MORE INVITING PEDESTRIAN EXPERIENCE THAT DIRECTLY BENEFITS STOREFRONT VISIBILITY AND OUTDOOR PATIOS.



### \$20M DOWNTOWN REFRESH: MILL AVE'S FIRST MAJOR UPGRADE IN 40 YEARS





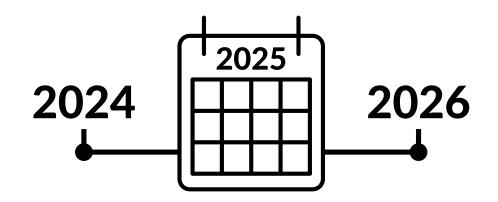


Lush & Shady Tree Canopy

String Lighting & Monument Signs

Enhanced Paving & Crossings

### PROJECT TIMELINE







### MILL AVE COLLECTION | TEMPE EMPLOYMENT

#### TEMPE EMPLOYMENT GROWTH PROJECTIONS

YEAR	TOTAL EMPLOYMENT	CHANGE	PERCENTAGE CHANGE
2018	171,713	-	-
2020	192,362	20,649	~12.0%
2030 (Projection)	233,749	41,387	~21.5%
2040 (Projection)	253,417	19,668	~8.4%
2050 (Projection)	264,409	10,992	~4.3%

#### **TOP EMPLOYERS**













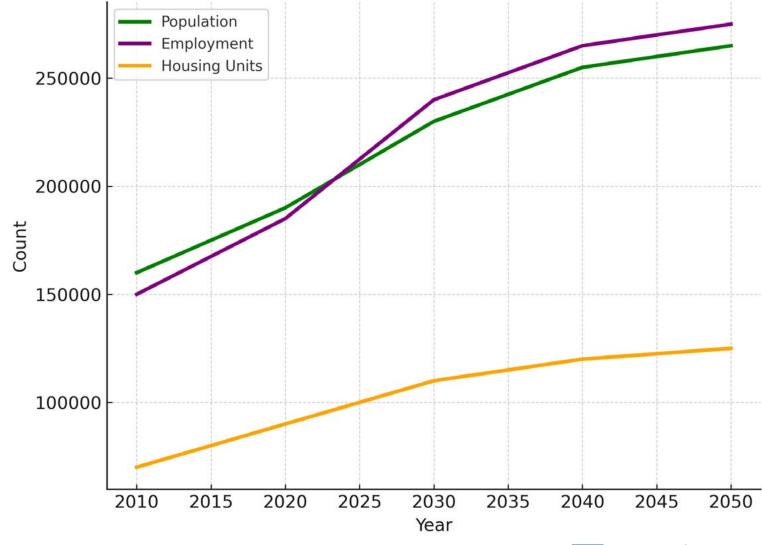








#### TEMPE GROWTH PROJECTIONS - POPULATION, EMPLOYMENT, HOUSING







### MILL AVE COLLECTION | NEW HIGH-RISE RESIDENTIAL TOWERS

This surge in housing ensures a growing, walkable customer base for food, wellness, and services.



SKYTEMPE BY HUBBARD-STREET GROUP 780 S Myrtle Ave, Tempe AZ 281 Units, Est / 27 Stories ~.25 Miles SE (Est. 2026 Delivery)



ASTRIA BY TRINITAS VENTURES
211 E 7th St, Tempe AZ
380 Units, Est / 29 Stories
~.30 Miles SE
(Est. 2027 Delivery)



16 EAST BY CA VENTURES AND WEXFORD DEVELOPMENTS
16 E University Dr, Tempe AZ
453 Units, Est / 25 Stories
~.20 Miles S
(Est. 2026 Delivery)



HILO BY CORE SPACES
701 S Mill Ave, Tempe AZ
122 Units, Est / 11 Stories
~.20 Miles S
(Est. 2025 Delivery)



THE REVELRY BY ASPIRANT
DEVELOPMENT
955 E University Dr, Tempe AZ
539 Units, Est / 18 Stories
~.90 Miles SE
(Est. 2028 Delivery)



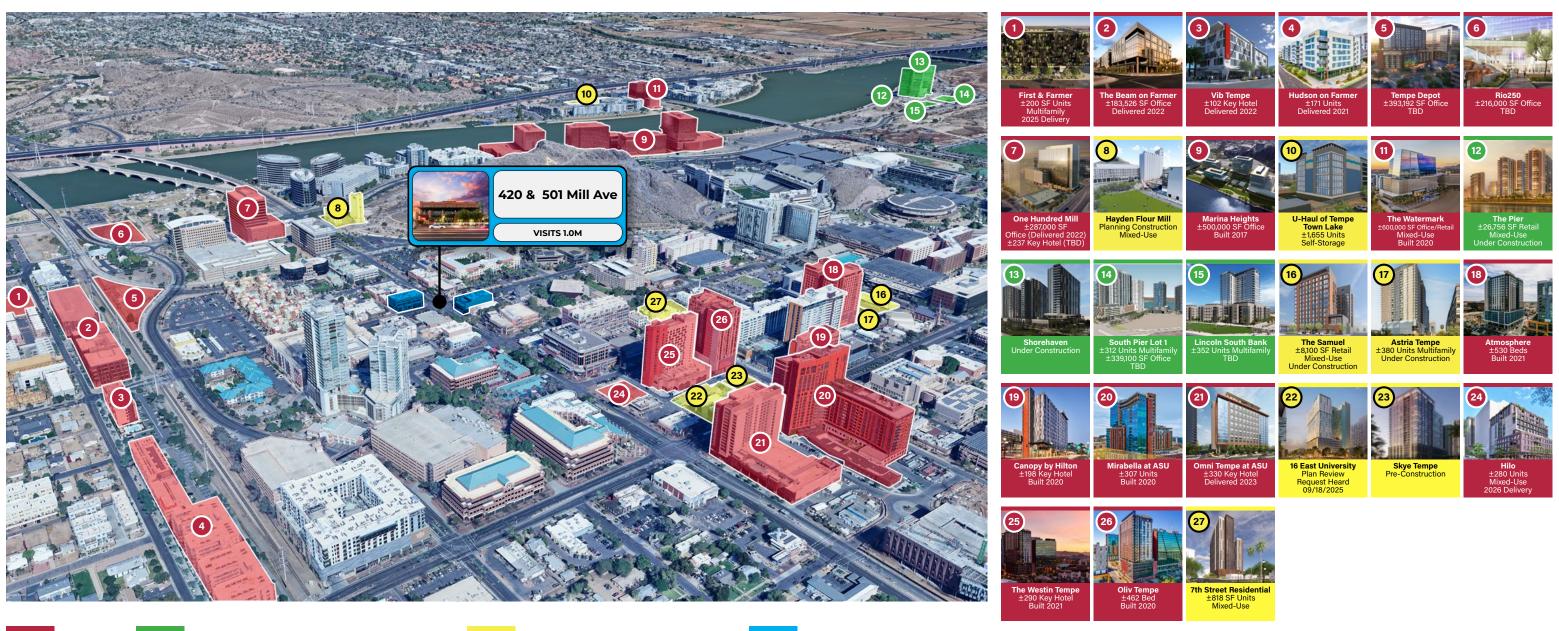
COLLEGE & E.7TH ST BY ERAN
FIELDS
712 S College Ave, Tempe AZ
239 Units, Est / 14 Stories
~.30 Miles SE
(Est. 2026 Delivery)





### MILL AVE COLLECTION | CHANGES TO TEMPE SKYLINE

This surge in housing ensures a growing, walkable customer base for food, wellness, and services.







### MILL AVE COLLECTION | ASU: AMERICA'S LARGEST UNIVERSITY DRIVING INNOVATION & DEMAND

Where education, research, and lifestyle converge — bringing consistent daily traffic to Mill Ave.



### **SOUTH PIER**

Fully approved \$1.8 billion mixed-use development located on the last development parcel of Tempe Town Lake, on the south shore near Rural Road. The project is planned to include 2,300 apartments, 160 condos, 520 hotel rooms, 600,000 SF of office, restaurant, and retail space, and large open space and park improvements.

The project is in the early stages of development and will be constructed in 7 phases of a 15-year period. It is expected to be completed by 2026 and will include 724 residential units.



### NOVUS INNOVATION CORRIDOR

Located less than one mile to the East of the Property. Several developments within the corridor are already completed with the remainder planned over a 20-year period.

#### **777 TOWER**

Completed in 2020, this six-story, Class A office building offers 160,000 square feet of office space and 8,000 square feet of ground-floor retail.

#### **TEMPE NOVUS PLACE GARAGE**

Finished in June 2024, this sustainable parking structure holds 1,800 spaces and supports electric vehicle charging and bicycle facilities.

#### **HYATT HOUSE HOTEL**

Opened in mid-2024, this dual-branded hotel features 259 rooms across eight stories.

#### **MARINA HEIGHTS COMPLEX**

Completed as one of the earliest projects in the Novus plan, Marina Heights offers extensive office space along Tempe Town Lake.





### **Exclusively Listed:**



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